

Big Sky EDA/EDC Executive Committee Agenda October 1, 2025 7:30 AM to 9:00 AM Venture Conference Room (BSED Building/Lower-level Rock 31)

BIG SKY ED Mission Statement: - Focused on sustaining and growing our region's vibrant economy and outstanding quality of life, **Big Sky Economic Development** provides leadership and resources for business creation, expansion, retention, new business recruitment and community development.

Committee Members

EDC –Nick Pancheau, Jennifer Kobza, Jennifer Weaver Kondracki, Andy Gott, Stefani Hicswa **EDA** –Debbie Desjarlais, Lucy Aspinwall, Bryan Wood, Riley Bennett, Kate Vogel

7:30 A.M.— Call to Order – Nick Pancheau, EDC Chair

Public Comment/Board Member and Staff Announcements & Introductions

Public Comment/Introductions

Agenda Changes

REGULAR AGENDA

| Α. | Approval | of EDA/EDC Minut | es |
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| | | | |

- September 3, 2025- Executive Committee Meeting

(Attachment A) (Action)

B. Approval of EDA/EDC Financials—Tami

- FY'26 July Financial Statements

(Handout) (Action)

- FY'26 August Financial Statements

(Handout) (Action)

C. Executive Director Report—Paul

- APEX update

(Info)

D. Program Updates

- Brownfield Committee Recommendation

(Attachment B) (Action)

Consideration of Executive Session (as needed)

Adjourn

Next Executive Committee Meeting – November 5, 2025 (7:30 A.M. to 9:00 A.M.) Location-Zoot Training & Event Space, BSED Building, 2nd Floor. Big Sky Economic Development Board of Directors will make reasonable accommodations for known disabilities that may interfere with an individual's ability to participate. Persons requiring such accommodations should make their requests to Big Sky Economic Development as soon as possible before the meeting day. Please email Reann Keller, reann@bigskyeda.org, or call Big Sky Economic Development at 406-256-6871.



EDA · EDC CREATING MONTANA BUSINESS OPPORTUNITIES

ATTACHMENT A



Big Sky EDA/EDC Joint Executive Committee Meeting Minutes September 3, 2025 – 7:30AM to 9:00AM

Zoot Conference Room (2nd Level- Rock31/BSED)

BIG SKY ED Mission Statement: - Focused on sustaining and growing our region's vibrant economy and outstanding quality of life, **Big Sky Economic Development** provides leadership and resources for business creation, expansion, retention, new business recruitment and community development.

Committee Members Present: EDA – Debbie Desjarlais, Lucy Aspinwall, Bryan Wood, Riley Bennett, Kate Vogel

EDC – Nick Pancheau, Jennifer Kobza, Jennifer Weaver Kondracki, Andy Gott

Committee Members Absent: EDA -

EDC -Stefani Hicswa

Staff and Others Present: Ashley Kavanagh, Reann Keller, Paul Green, Tami Fleetwood, Marcell Bruski

Call to Order:

Debbie Desjarlais, EDA Chair, called the meeting to order at 7:31 A.M.

Public Comment/Introductions

- Marcell extended an invite to the Member Investor Bus Tour scheduled September 4th and requested that they RSVP if they are interested.

Agenda Changes for Today's Meeting:

None

REGULAR AGENDA

Approval of July 2, 2025 Executive Committee Meeting Minutes

Motion: Riley Bennett to approve the July 2, 2025, Executive Committee meeting minutes as

presented to the Executive Committee.

Second: **Bryan Wood**Discussion: None
Motion: Carried

Approval of August 13, 2025 Special Executive Committee Meeting Minutes

Motion: Bryan Wood to approve the August 13, 2025, Special Executive Committee meeting minutes

as presented to the Executive Committee. Second: **Jennifer Weaver Kondracki**

Discussion: None Motion: Carried

Executive Director Report

Nominating Committee Recommendation- reviewed recommendation made for Debbie Desjarlais
and Shannon Christensen to fill EDC vacancies. Discussion regarding whether our records are
accurate surrounding Board terms as Andy Gott believes his term is also up in 2025 and there were a
few other members that joined the Board at the same time that he did. Reann will confirm EDA terms
with Yellowstone County Commissioners office and will confirm the accuracy of EDC terms by
reviewing archived directories.

Motion: **Andy Gott** to approve the Nominating Committee recommendation as presented to the Executive Committee and forward to the Board for approval.

Second: **Bryan Wood**Discussion: None
Motion: Carried

- AEDO Reaccreditation Recap- Paul shared that the reaccreditation committee's visit was successful
 and that there were a lot of great ideas and feedback shared. They will be recommending BSED for
 reaccreditation. A preliminary report was received that included four recommendations-
 - Diversify funding stream by increasing private investment
 - Get Customs back at the airport/create a foreign trade zone in Billings
 - Become regional economic development leader for Eastern Montana
 - Suggestion of changing the organization's name

Paul shared that Billings and Yellowstone County are the two largest economies in the state and contribute a significate portion of Montana's GDP. Paul emphasized the importance of demanding a seat at the table and speaking with one united voice to make an impact in Helena. Discussed the loss of customs at our airport back in 2001 and focus on getting that back otherwise we do not have option to consider import/export opportunities and are unable to become a foreign trade zone. Work with legislators to have more power in the next session and better representation for our side of the state. Paul shared concerns with tax structure changes and the impact on our region. He encourages supporting the idea of implementing sales tax to aid in our budget concerns. Executive Committee has asked Paul to provide a presentation on tax structure to the Board at a future meeting. BSED has been inviting members of legislature to various events like Behind the Build to strengthen these connections and relationships.

- Defense Innovation Unit- Working with MSUB Bozeman who will be completing the research portion, and they will rely on BSED to supply the leads for the program. Meetings with Sentinel project and VACOM.
- BNSF- they are looking at selling a portion of Montana Avenue, but they only want to do a single transaction. BSED ay be looking at bonding or using the Opportunity Fund.
- Intermountain Health- Discussions had and connections shared that will help with western air service opportunities.
- SBA Industry Round Table- BSED had the pleasure of hosting Justin Everette (Region 8 Administrator of SBA's Office of Field Operations), Marta Bertoglio (Director of Commerce) and Christi Jacobsen (Secretary of State). Great turn out.

Consideration of Executive Session:

| Motion: Kate Vogel to enter Executive Session due to individual privacy concerns. Second: Riley Bennett Discussion: None Motion: Carried |
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| The meeting entered Executive Session at 8:23 A.M. on September 3, 2025. |
| The meeting returned to Open Session at 9:07 A.M. on September 3, 2025. |
| Summary of Executive Session was provided by Debbie Desjarlais: Reviewed Employer Flexible's action plan and discussed next steps. |
| Adjourn: |
| Motion: Nick Pancheau to adjourn the meeting. |
| Debbie Desjarlais adjourned the meeting at 9:08 AM. |
| Next Meeting – October 1, 2025 |
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| Respectfully submitted, |
| Bryan Wood, EDA Secretary/Treasurer Jennifer Weaver Kondracki, EDC Secretary/Treasurer |
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ATTACHMENT B

Recommendation for Brownfield Community Wide Assessment Qualified Environmental Professional

Date: September 23, 2025

Memo to: BSED Executive Committee

From: Thom MacLean, Community Development

RE: Qualified Environmental Professional recommendation for Brownfield Assessment Grant

The Brownfield Review Committee recommends that Big Sky Economic Development contract with Granite Peak Environmental to serve as the Qualified Environmental Professional (QEP) for our Brownfield Community Wide Assessment grant. Our Brownfield CWA grant is for \$500,000, of which about \$436,000 is dedicated to contractual obligations. The bulk of that amount will go to the selected QEP for assessment work, cleanup planning, community outreach, and other tasks. We request Board approval to establish a contract with Granite Peak Environmental for their services.

Brownfield Review Committee:

- Wyeth Friday
- Zack Dunn
- Vince Mistretta
- Dianne Lehm
- Thom MacLean

BSED published a Request for Qualifications (RFQ) for environmental consultants in August with a deadline of September 11, 2025. We received four responses – Granite Peak Environmental, Hydrometrics, WWC Engineering, and WGM Group. The Statements of Qualifications were sent to the Brownfield Review Committee for review and scoring. We met on September 23rd to review the scores. Granite Peak was the top choice of all committee members. Hydrometrics and WGM were second and third. Because Granite Peak was the consensus top choice, we did not elect to conduct interviews with the firms. Granite Peak displayed much more relevant experience and expertise.

Though not a deciding factor in their selection, Granite Peak also serves as the QEP for our EPA Brownfield Revolving Loan Fund grant. This will provide some efficiencies in our overall Brownfield program.